

### Sioux Village 2

Brookings, SD



### Disclosures 8 Notices

The following information is an investment summary provided to prospective investors and others.

This information is not an offering to sell either a security or a solicitation to sell a security. At the request of a recipient, the Company will provide a private placement memorandum, subscription agreement, and a limited liability company operating agreement.

The Managing Member in no way guarantees the projections contained herein. Real estate values, income, expenses, and development costs are all affected by a multitude of forces outside the managing member's control.

This investment is illiquid and only those persons that are able and willing to risk their entire investment should participate. Please consult your attorney, CPA and/or professional financial advisor regarding the suitability of an investment.



## Brookings Why

### Brookings Multifamily Market Snapshot 94.3% 3.6% **YOY Rent Growth Occupancy Population** MSA 6.8% 6.8% 35,980 **Growth Since Population** 2020 **Median Single** 1.9% Unemployment Rate \$62k \$243,000 **Family House Strong Economic Fundamentals High Quality of Life** Diversified economy Affordable cost of living Strong workforce retention Low unemployment rates No state income tax **Robust Infrastructure Steady Population Growth** Supports long-term stability One of the fastest-growing cities Strong job market Demand for Housing & Commercial Spaces in the Midwest Growing need for workforce and Steady in-migration trends **Business-Friendly Environment** multifamily housing Low development costs compared Recession-resilient development to primary markets landscape High-margin investment

opportunities

Wage

Median

Income

Household



## Comparables Rent

### 3 Bed **Property Name** Vintage Units Studio 1Bed 2 Bed Sioux Village 2 \$1,025 \$ 1,303 \$1,744 2026 56 \$1,426 Sioux Village 2025 \$995 \$ 1,265 \$1,384 \$1,693 56 **Reserve Flats** \$1,190 \$1,670 2022 48 NA \$1,360 **Wilmot Estates** \$730 \$925 2019 197 \$1,100 NA **Lofts at Park Hill** 2018 65 \$700 \$900 \$1,150 NA **Ben Franklin Flats** \$725 2020 20 \$840 \$1,114 NA















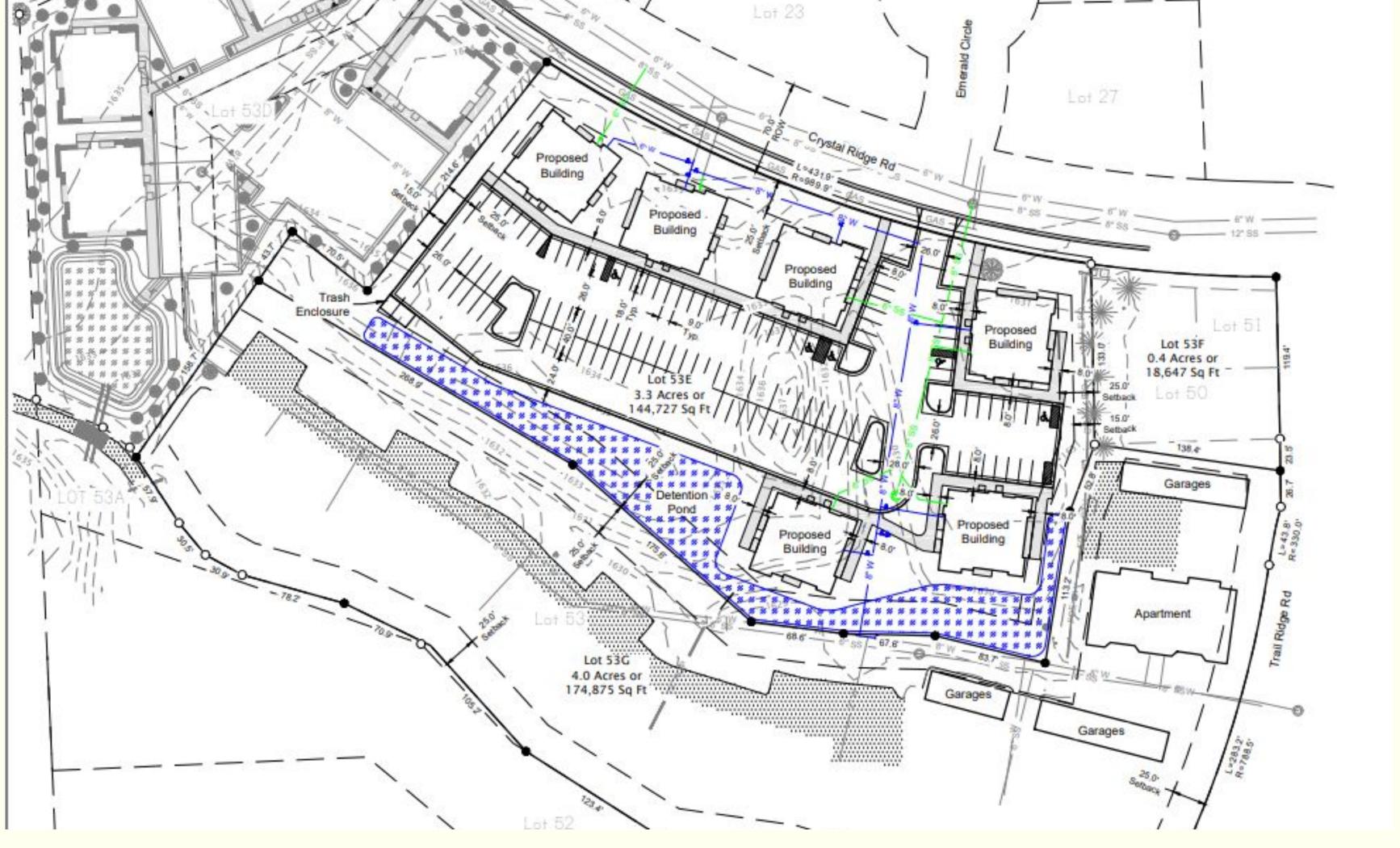
## Pro Forma

### Sioux Village 2

Annual Proforma	Construction	Year 1	Year 2	Year 3	Year 4	Year 5
Rental Revenue						
Gross Potential Rent		\$323,680	\$1,398,298	\$1,468,212	\$1,541,623	\$1,618,704
Economic Vacancy			(\$69,915)	(\$73,411)	(\$77,081)	(\$80,935)
Total Rental Revenue		\$323,680	\$1,328,383	\$1,394,802	\$1,464,542	\$1,537,769
Other Income						
Other Income		\$20,160	\$63,504	\$66,570	\$69,899	\$73,394
Total Other Income		\$20,160	\$63,504	\$66,570	\$69,899	\$73,394
Total Income		\$343,840	\$1,391,887	\$1,461,372	\$1,534,441	\$1,611,163
Operating Expenses						
Controllable						
Property Management Fees		(20,630)	(83,513)	(87,682)	(92,066)	(96,670)
Advertising		(6,300)	(6,521)	(6,749)	(6,985)	(7,229)
Contract Services		( w)	(37,800)	(39,123)	(40,492)	(41,910)
Repairs and Maintenance		(25,200)	(42,000)	(43,470)	(44,991)	(46,566)
Total Controllable Expenses		(\$52,130)	(\$169,834)	(\$177,024)	(\$184,535)	(\$192,375)
Non-Controllable						
Insurance		(42,000)	(43,470)	(44,991)	(46,566)	(48, 196)
Utilities		(75,600)	(78,246)	(80,985)	(83,819)	(86,753)
Real Estate Taxes		(3,152)	(6,250)	(38,080)	(56,451)	(75,268)
Lender Reserves						
Total Non-Controllable Expenses		(\$120,752)	(\$127,966)	(\$164,056)	(\$186,836)	(\$210,217)
Total Expenses		(\$172,882)	(\$297,800)	(\$341,080)	(\$371,371)	(\$402,592)
Net Operating Income (NOI)		\$170,958	\$1,094,087	\$1,120,292	\$1,163,069	\$1,208,571



## Plans Overview / Site Site





## Studio











# Sources and Uses

Sources and Uses						
Sources		Uses				
Senior Debt	8,436,989	Land	717,205			
Equity	3,615,852	Construction	10,506,155			
		Construction Contingency	5			
		All Fees	829,482			
Total Sources	12,052,842	Total Uses	12,052,842			



# Case Study

### Briarwood Reserve

Class A, Garden-Style Development

Sioux Falls, SD

Status: 60 Units Occupied

94 Units Under Construction

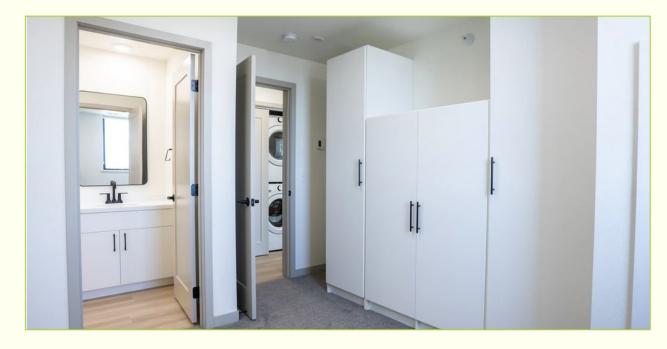
**Units: 154** 

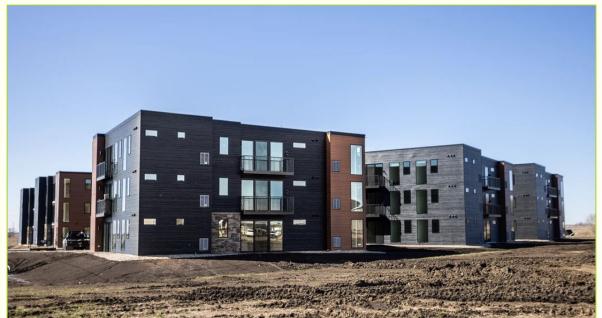
Dev. Start: Q2 2023 Dev. End: Q4 2025

Development: \$30M









- Five three-story, 12-plex buildings with efficiency-focused layout to maximize rentable sq. ft. and minimize expenses
- Attractive 5-year, fixed-rate debt with open prepay allowing for accretive upside to valuation for an early refi/sale
- Modern Scandinavian design, wellness-focused, efficient community nestled in the most desirable corridor in Sioux Falls 69th Street SE.
- Mid-\$130K/unit hard cost of construction and 15-month development time → fast build out with competitive rents → undercut market/comps allowing for a quick lease-up and cash flow





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